

# BK BRASIL

**1Q22 EARNINGS RELEASE**  
**May 12, 2022**



**POPEYES**<sup>®</sup>

## Strong and consistent sales and gross margin recovery trajectory leads the Company to EBITDA margin levels close to pre-COVID periods.

Barueri, May 12, 2022 - BK Brasil Operação e Assessoria a Restaurantes S.A. (B3:BKBR3), master franchise of Burger King Corporation and Popeyes Louisiana Kitchen for Brazil, announces today its 1Q22 results. The Company's consolidated quarterly information are presented according to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and accounting practices adopted in Brazil. Non-financial and non-accounting information were not audited by the independent auditors.

### HIGHLIGHTS:

#### 1Q22 x 1Q21 PERFORMANCE:

- **Net operating revenue** stood at R\$801.2 million, up by **42.4%**;
- **Same-store sales were up by +21.4%** for BKB and by **+60.4%** for Popeyes;
- **Digital channels revenue (Delivery, Totem and App) increased by 59.3%**, accounting for **32.6%** of the Company's sales;
- **Digital channel sales accounted for 46.6%** of total Popeyes' sales in 1Q22;
- **Loyalty program reaches 5 million users in 1Q22**, already accounting for **21%** of the Company's sales;
- **Adjusted EBITDA** came to R\$101.0 million, up by R\$132.8 million vs. 1Q21; **Adjusted EBITDA Margin** of 12.6% vs. adjusted EBITDA margin of -5.7% in 1Q21;
- **894 Burger King restaurants and 53 Popeyes restaurants** by the end of 1Q22, with net opening of 1 store;
- **In 1Q22, the Company announced its share buyback program, and during the period 2 million shares were repurchased;**

<b>FINANCIAL HIGHLIGHTS - R\$ MILLION (CONSOLIDATED)</b>	<b>1Q22</b>	<b>1Q21</b>	<b>VAR.</b>
<b>NET OPERATING REVENUE</b>	<b>801.2</b>	<b>562.6</b>	<b>42.4%</b>
ADJUSTED EBITDA	101.0	(31.8)	417.6%
<i>% OF NET OPERATING REVENUE</i>	<i>12.6%</i>	<i>-5.7%</i>	<i>1830bps</i>
NET INCOME (LOSS)	(31.4)	(162.4)	-80.7%
GROSS DEBT	798.1	826.4	-3.4%
NET DEBT	417.9	210.9	98.2%
<b>SHAREHOLDERS' EQUITY</b>	<b>1,534.0</b>	<b>1,678.9</b>	<b>-8.6%</b>
<b>OPERATIONAL HIGHLIGHTS</b>	<b>1Q22</b>	<b>1Q21</b>	<b>VAR.</b>
<b># OF RESTAURANTS</b>	<b>947</b>	<b>911</b>	<b>36</b>
<b>OWNED RESTAURANTS</b>			
# OWNED RESTAURANTS BEGINNING OF PERIOD	737	703	34
BURGER KING® RESTAURANT OPENINGS	1	3	(2)
BURGER KING® RESTAURANT CLOSINGS	-	-	-
ACQUISITION / SALE OF BURGER KING® RESTAURANT BUSINESSES	-	-	-
POPEYES® RESTAURANT OPENINGS	-	1	(1)
<b># OWNED RESTAURANTS END OF PERIOD</b>	<b>738</b>	<b>707</b>	<b>31</b>
<b>FRANCHISEES RESTAURANTS</b>			
# FRANCHISEES RESTAURANTS BEGINNING OF PERIOD	209	202	7
BURGER KING® RESTAURANT OPENINGS	-	3	(3)
BURGER KING® RESTAURANT CLOSINGS	-	(1)	1
ACQUISITION / SALE OF BURGER KING® RESTAURANT BUSINESSES	-	-	-
<b># FRANCHISEES RESTAURANTS END OF PERIOD</b>	<b>209</b>	<b>204</b>	<b>5</b>
<b>COMPARABLE SALES GROWTH IN SAME RESTAURANTS BKB</b>	<b>21.4%</b>	<b>-10.3%</b>	<b>3170bps</b>

## SUBSEQUENT EVENTS:

- **9th Debenture Issue:** In April, the Company held its 9<sup>th</sup> Issue of Debentures in the amount of R\$350 million, in a single series and maturing in 5 years.

## MESSAGE FROM THE MANAGEMENT

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The Company's consistent recovery for the third consecutive quarter, even with the Omicron variant restricting urban mobility in January and an environment of inflationary pressure and economic volatility posing challenges, makes us excited about the strength, resilience and recovery of our business. We have already returned to sales and margin levels close to pre-covid figures, even if we have not seen the full recovery of our traffic back.

After a slower start of the year, our business, which is highly related to urban mobility, has been gradually recovering, so that we were able to close the quarter with a consolidated SSS (same-store sales) base slightly better than in 2019. In this quarter, we began to observe some important milestones that will certainly be fundamental for the recovery of our pre-pandemic traffic level, such as the return to school, the non-mandatory use of masks and the gradual recovery of traffic on weekdays with some companies returning to the offices. These events, especially in March and certainly in the second quarter, once again showed us that we have very well positioned brands that consistently recover their results in normalized environments. As a result of these levers, the Company delivered sales growth of 42.4% versus 1Q21. We continue to see the strong resilience of our digital channels as traffic accelerates at our restaurants, which reinforces the potential for incremental growth from these channels that have gained so much relevance in our consumers' habits over the past 3 years. Popeyes follows an even more accelerated recovery trajectory that, coupled with better mobility indicators, have showed a conversion of brand preference levels to traffic and frequency, which reinforces our confidence in this brand and in the potential of the chicken fast food market in Brazil.

We remain disciplined about our costs and expenses control, and we have reached, even in the midst of a challenging environment, the best historical gross margin level since 2018. This has been a major pillar of our recovery and will be a priority for the Company in the coming quarters. Coupled with our digitalization strategy, we have also achieved strong efficiency levels in our operations, despite the significant impacts of inflation on our occupancy and utilities costs. As a result, we closed the first quarter of 2022 with operating cash generation of R\$ 166 million, well above 1Q21 figures.

Our strong capital structure, balanced with the operating cash generation, will be able to support our growth plan mapped out for 2022, especially regarding the opening of new operations and technology.

Finally, last month we celebrated the Education Day, and we used our social media to emphasize the importance of supporting this cause. Since 2018, the Company has been a partner of *Movimento Arredondar*, encouraging customers to round up the amount of their purchase at the checkout and donate the cents to support education and the fight against hunger, raising and donating almost R\$ 4 million over these past years. Also last month, the Company resumed a conversation it has started years ago about the importance of voting

through its Campaigns: “Voting” and “Hunger for Democracy.” In the first Campaign, we called the attention of young Brazilians to the need to get or regularize their voting documents in order to vote in the 2022 elections. In turn, the second Campaign was targeted at the voter's card: consumers who presented their official voting documents had access to special prices at our restaurants. The Company's goal was to raise awareness about the importance of citizenship and to encourage people to exercise their rights as voters.

We remain, now more than ever, confident that the pandemic scenario is behind us and that, even in this adverse global scenario, we have a promising and resilient business, with very strong brands and the right people to keep on our strong recovery trajectory.

Management Team

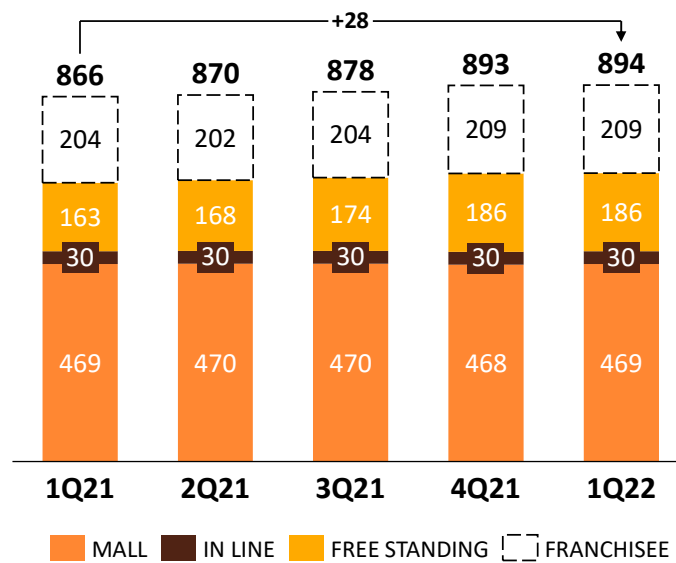
## OPERATIONAL PERFORMANCE

### Restaurant Chain

Throughout 1Q22, the Company recorded net opening of 1 own BK store.

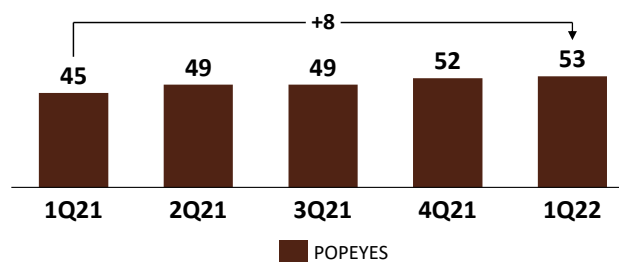
### BURGER KING® System

The Company opened 1 own Burger King Mall store. No stores were closed during the quarter and there were no brand transfers. Thus, the BURGER KING® system ended 1Q22 with 894 restaurants operating in Brazil.



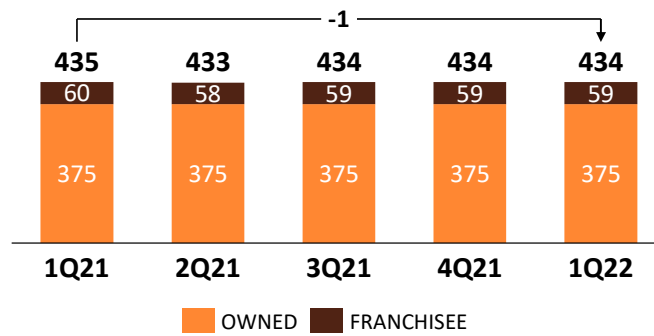
### POPEYES® System

The POPEYES® system did not open any stores in the period, closing the quarter with 53 own units, all of which in the states of São Paulo and Rio de Janeiro. In 1Q22, the Company began to account for PLK's Ghost Kitchen in operation since 2021 as part of the Popeyes system, therefore adding 1 unit to the system.



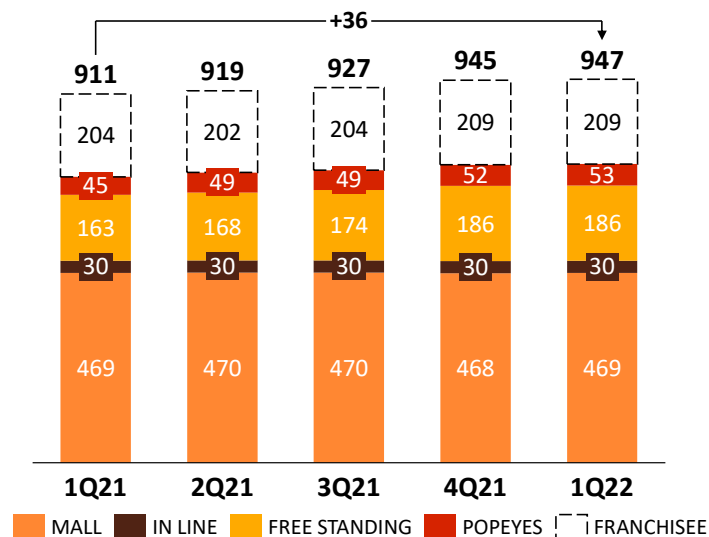
### BURGER KING® dessert centers

In addition to the 894 restaurants, the BURGER KING® system ended the quarter with 434 dessert centers and closed 1 center vis-à-vis 1Q21.



### Total restaurant chain

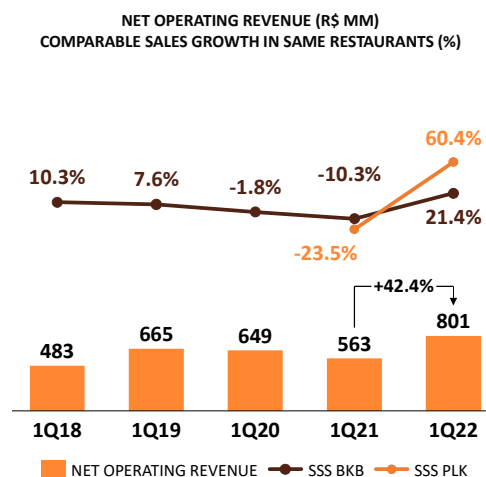
Therefore, the Company ended 1Q22 with a total of 947 restaurants, of which 738 are company-owned BURGER KING® and POPEYES® restaurants and 209 are BURGER KING® franchises.



## FINANCIAL PERFORMANCE

### Net operating revenue

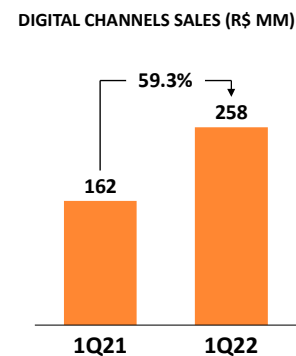
In 1Q22, the Company's net operating revenue stood at R\$801.2 million, up by 42.4% when compared to the same period in the previous year. Despite a start of the year with the pandemic imposing new circulation restrictions, especially in January and February, the Company's sales recorded a consistent recovery, closing the quarter above 2019's same-store figures. This is due to the gradual recovery in shopping mall flow where most of our operations are located, and the resilience of digital channels, which continue to record high sales levels even with the resumption of on-premise consumption. Digital sales, which comprise delivery, totem and app, once again played an important part in the recovery and accounted for 33% of the Company's sales, up by 59.3% vis-à-vis 1Q21.



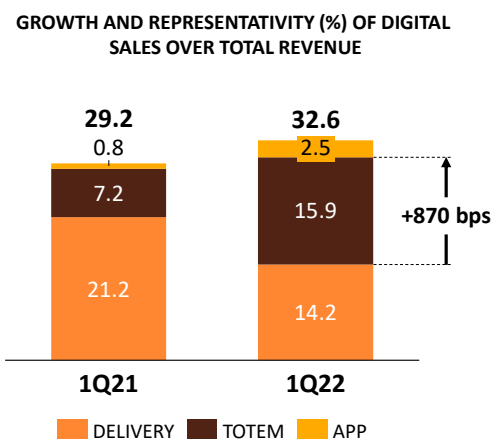
Popeyes recorded a positive SSS of 60.4% when compared to the same period in 2021. This accelerated recovery shows us that brand knowledge and preference indicators, explained in our previous earning release, are converging for traffic at the restaurants, thus accelerating the business maturity curve. Just like for BK, technology has been playing an important part at Popeyes, and 46.6% of total sales came from the digital channels. This resilient recovery and the strong brand growth pace demonstrate its expansion potential in the country for the coming years.

### Sales Digitalization

Digital sales, represented by delivery, totem and app (mobile), totaled R\$258.4 million, up by 59.3% vs. 1Q21, accounting for 32.6% of the Company's revenue compared to 29.2% in 1Q21. In the quarter, totem and mobile sales stood out, growing 216% and 368% year-on-year, respectively. Totem sales accounted for 16% of the Company's total sales. In nominal terms, delivery sales remained close to 2021 figures, despite the strong recovery of on-counter consumption, which reinforces our thesis of the channel's incremental revenue potential.



In the quarter, 14.2% of the Company's total sales were represented by this channel. In the period, our focus was on seeking growth solutions for our own platform, increasing our coverage area and achieving better operational efficiency. We currently have more than 70% of our operations prepared for the hybrid or 1P solution. This strategy will enable us to expand our geographic reach over time, reduce take rate expenses and acquire user data, which will be included in the BK ecosystem.



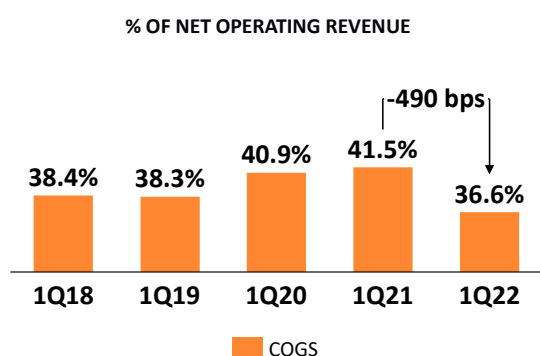
Self-ordering kiosks revenue reached R\$125.9 million in the quarter and gained 9 p.p. in their share in the Company's total revenue. This channel continues to post significant growth and high NPS levels when compared to on-counter purchases, as we have already mentioned in previous quarters. This channel, in addition to providing greater efficiency and better consumer experience, has been one of the Company's main levers in the digitalization strategy. We recently opened two stores without cashiers, which reinforces our confidence in this model.

Our CRM front remains an important relationship pillar tailored to our customers and continues to present frequency and total spending gains. We currently have almost 12 million registered users in our data base, reaching 32% of identified sales during the period. This quarter, in line with our plan, we structured new analytical models for product recommendations, with a more granular interaction with our customers, which brought us an even better performance than the previous models.

Our Customer Loyalty Program (*Clube BK*) ended the quarter with **5 million registered users**, up by 35% versus the previous quarter. We continue to note a gain in frequency and in average ticket in this channel, contributing to increase its share in the Company's total revenue, **closing the quarter accounting for 21% of the Company's total revenue, up by 11 pp compared to 4Q21**. We believe this program is a growth path, contributing to increase average sale per restaurant, through higher frequency and spending. In the quarter, we enhanced our capabilities **so that our registered customers can now earn points in all channels thought the Loyalty Program**, app, totem, counter, drive thru, delivery and own delivery.

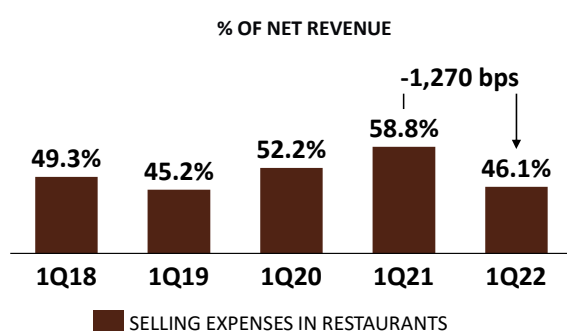
The share of e-wallet sales on total revenue remained stable, helping the Company to capture data and improve operational efficiency.

## COGS and selling expenses



Cost of goods sold came to 36.6% of 1Q22 revenue, leading the Company to the best historical performance since 2018, **down by 490 bps vs. 1Q21**. We have invested in several fronts to acquire data and get to know our customers better, which has enabled us to increase average ticket and improve our margin. These investments have showed promising results as we gain margin and sales. Coupled with this strong data work and assertive revenue management, we have entered into important negotiations with our suppliers to continue our

improvement track. Inflation is still particularly challenging across the globe; however, the Company relies on good tools to manage this important line of our results.

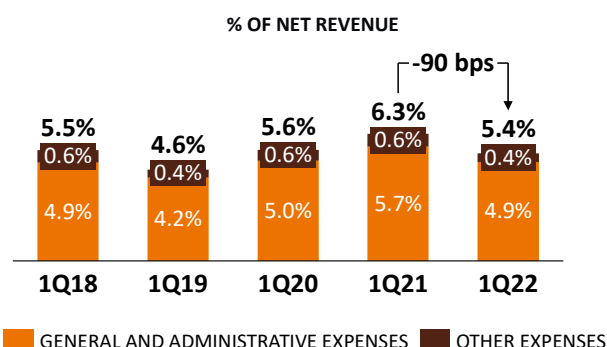


Selling expenses at the restaurants, excluding depreciation and amortization, accounted for 46.1% of 1Q22 revenue, a 1,270 bps reduction compared to 1Q21, reaching R\$370 million by the end of the quarter, which shows our business's strong operational leverage. The progress in the digitalization of our operations, as we have commented on over the past quarters, has contributed for this result, decreasing our operational costs and improving our sales

performance. This investment has enabled us to maintain our efficiency in the quarter, even after the adjustments to the wage bargaining. In terms of occupancy rate, we remained disciplined, using the scale and strength of our brands to negotiate contract rates and costs. In this quarter, our utilities costs were impacted by water scarcity and high energy price peaks in Brazil.

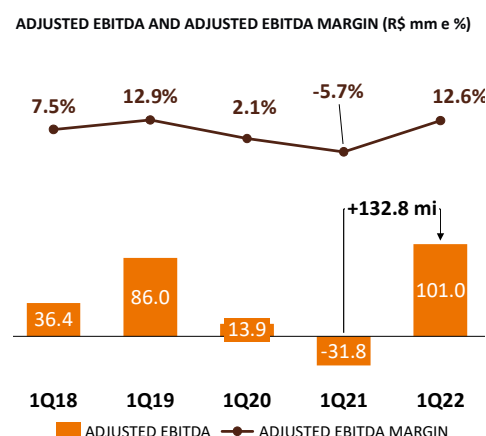
## Total general and administrative expenses

General and administrative expenses, excluding depreciation and amortization, accounted for 5.4% of net revenue for the quarter, down by 90 bps vs. 1Q21. As we have been announcing, we have been preparing the Company to support stronger sales levels, working with squads and initiatives that will boost our business performance in the medium and long term.



## Adjusted EBITDA

In 1Q22, Adjusted EBITDA stood at R\$101 million, up by R\$132.8 million when compared to 1Q21. This result is due to sales and gross margin recovery, discipline in expenses control and digitalization strategy.

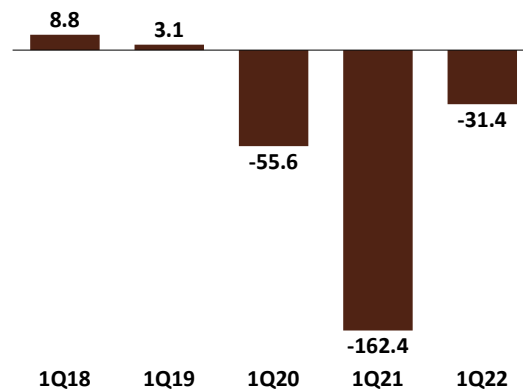


### EBITDA - R\$ MILLION

	1Q22	1Q21	VAR %
<b>NET INCOME (LOSS) FOR THE PERIOD</b>	<b>(31.4)</b>	<b>(162.4)</b>	<b>-80.7%</b>
(+) FINANCIAL INCOME (LOSS)	32.6	27.1	20.3%
(+) DEPRECIATION AND AMORTIZATION	96.2	88.4	8.8%
(+/-) INCOME TAX AND SOCIAL CONTRIBUTION	(1.9)	9.4	-120.2%
<b>EBITDA</b>	<b>95.5</b>	<b>(37.6)</b>	<b>-354.0%</b>
<i>EBITDA MARGIN</i>	<i>11.9%</i>	<i>-6.7%</i>	<i>1860bps</i>
(+) OTHERS EXPENSES	0.2	1.5	-86.7%
(+) COST OF STOCK OPTION PLAN	3.3	2.1	57.1%
(+) MERGE AND ACQUISITION EXPENSES	0.0	0.0	N/A
(+) PRE-OPERATING EXPENSES	2.0	2.1	-4.8%
<b>ADJUSTED EBITDA</b>	<b>101.0</b>	<b>(31.8)</b>	<b>417.6%</b>
<i>ADJUSTED EBITDA MARGIN</i>	<i>12.6%</i>	<i>-5.7%</i>	<i>1830bps</i>

## Net income (loss)

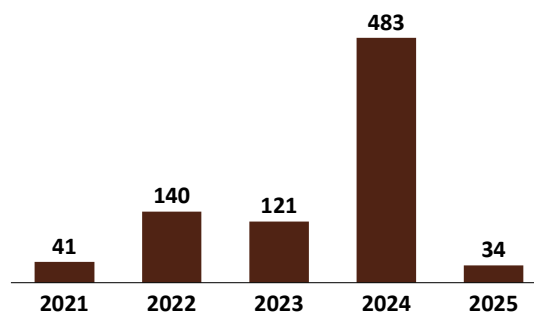
In 1Q22, the Company recorded a R\$31.4 million loss, a R\$131.0 million improvement versus 1Q21.



## Total debt

In March 2022, the Company's total gross debt came to R\$798.1 million, which combined with total available cash of R\$380.2 million, resulted in a R\$417.9 million net debt. We believe in the Company's strong cash structure, which will support the Company's expansion plan over the coming years with the recovery of operational cash generation. In the quarter, still impacted by the pandemic over the last 12 months, we reached a leverage ratio below our exposure limits, which shows the stabilization trajectory we will reach as our operational results return to normal levels.

DEBT AMORTIZATION SCHEDULE (R\$ MM)

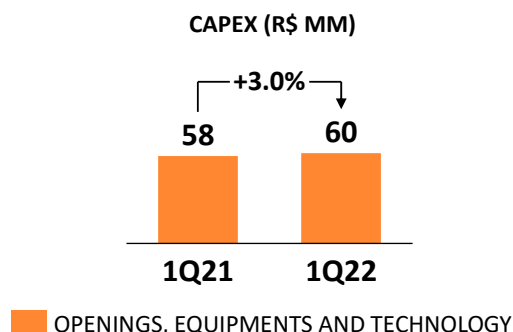


\* Graph expresses only amounts of the principal.

<b>NET DEBT - R\$ MILLION</b>	<b>MAR/22</b>	<b>MAR/21</b>	<b>VAR %</b>
<b>LOANS AND FINANCINGS</b>	<b>798.1</b>	<b>826.4</b>	<b>-3.4%</b>
CURRENT	198.9	53.5	271.8%
NON-CURRENT	599.2	772.9	-22.5%
<b>CASH AND CASH EQUIVALENTS AND MARKETABLE SECURITIES</b>	<b>380.2</b>	<b>615.6</b>	<b>-38.2%</b>
CASH AND CASH EQUIVALENTS AND MARKETABLE SECURITIES (CURRENT)	380.2	615.6	-38.2%
MARKETABLE SECURITIES (NON-CURRENT)	0.0	0.0	N/A
<b>NET DEBT</b>	<b>417.9</b>	<b>210.9</b>	<b>98.2%</b>
ADJUSTED EBITDA ex IFRS 16 (12M)	170.6	(187.7)	-190.9%
<b>NET DEBT / TOTAL ADJUSTED EBITDA (12M)</b>	<b>2.4x</b>	<b>N/A</b>	<b>N/A</b>

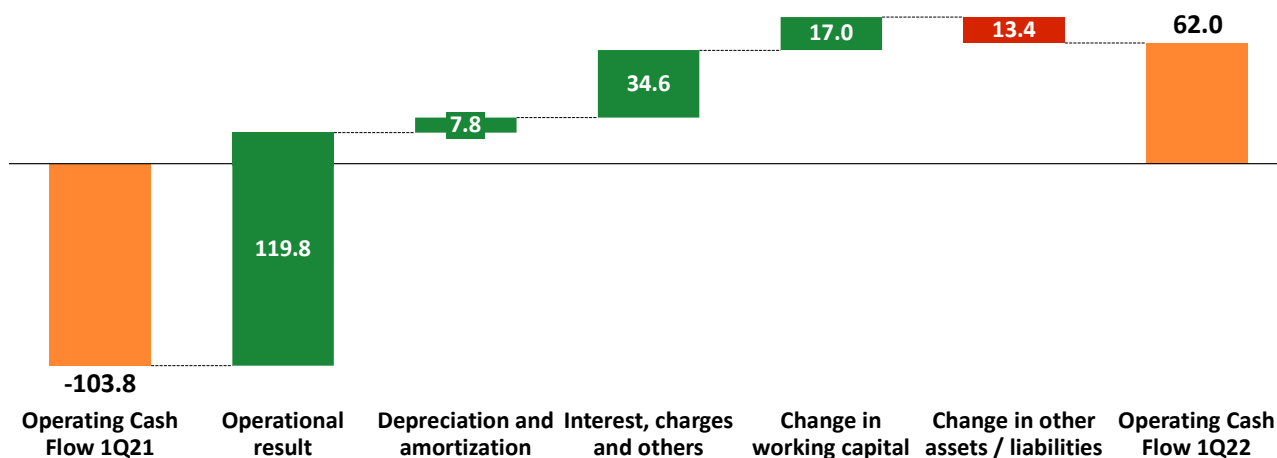
## Investments (CAPEX)

The Company's investments totaled R\$60.0 million in 1Q22, up by 3% compared to 1Q21. In this quarter, investments in restaurant development and maintenance accounted for almost 75% of total CAPEX, while technology represented almost 20% and other corporate projects 5%.



## Operating cash Flow

In 1Q22, the Company's operating cash generation was R\$62.0 million versus a cash consumption of R\$103.8 million in 1Q21. The R\$165.8 million difference is due to on-premise traffic recovery, the continuous improvement of gross margin and the operational efficiency the Company has gained over the past quarters.



## DEFINITIONS

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- **App:** Functionality that considers orders previously placed on the app for store pick-up.
- **CRM:** Customer Relationship Management – management tool for customer information flow;
- **Delivery:** When an order is delivered to a location determined by the customer;
- **Drive Thru:** Allow customers to place their orders without leaving their cars.
- **Dessert Centers:** Dessert point of sale.
- **Adjusted EBITDA:** non-accounting measure adopted by the Company, which corresponds to EBITDA adjusted by pre-operating expenses, expenses with mergers and acquisitions, and other expenses, which the Company's Management believes are not part of the normal course of business and/or distort any analysis of the Company's operating performance, including: (i) write-offs of property and equipment (damages, obsolescence, gain (loss) from asset divestment and provisions for impairment); and (ii) stock option costs;
- **MAU:** Monthly active users
- **Store models:** (i) *Free-standing:* Street stores that offer drive-thru tracks; (ii) *Mall:* Stores located in shopping malls, supermarkets and airports/bus terminals; (iii) *In line:* Stores with direct access to public roads, which offer internal rooms with tables and seats
- **NRG:** Net Restaurant Growth
- **Same Store Sales (SSS)** According to RBI calculation methodology, SSS consider sales of Burger King restaurants operated by BK Brasil that have been open for more than 13 months and Popeyes restaurants opened for more than 17 months compared to the same period in the previous year. Additionally, restaurants closed for more than 7 consecutive days within a month are excluded from the comparison base.
- **Transfers:** Sale of own restaurants to franchises;
- **Self-ordering kiosks:** Self-service totems;

All results refer to BK's own operation, except Net Restaurant Growth (NGR)

## CONSOLIDATED INCOME STATEMENT – 1Q22 (R\$ MILLION)

	1Q22	1Q21	VAR %
<b>NET OPERATING REVENUE</b>	<b>801.2</b>	<b>562.6</b>	<b>42.4%</b>
GROSS REVENUE FROM SALES	866.6	608.4	42.4%
GROSS REVENUE FROM SALES DEDUCTIONS	(74.9)	(52.9)	41.6%
GROSS REVENUE FROM SERVICES	10.7	7.7	39.0%
GROSS REVENUE FROM SERVICES DEDUCTIONS	(1.2)	(0.6)	100.0%
<b>COST OF GOOD SOLD</b>	<b>(292.9)</b>	<b>(233.4)</b>	<b>25.5%</b>
<b>GROSS PROFIT</b>	<b>508.3</b>	<b>329.2</b>	<b>54.4%</b>
<b>TOTAL SELLING EXPENSES</b>	<b>(463.9)</b>	<b>(409.8)</b>	<b>13.2%</b>
PERSONNEL EXPENSES	(138.9)	(141.0)	-1.5%
ROYALTIES	(42.3)	(29.9)	41.5%
EXPENSES ON OCCUPANCY AND UTILITIES	(73.4)	(62.7)	17.1%
PRE-OPERATING EXPENSES	(2.0)	(2.1)	-4.8%
DEPRECIATION AND AMORTIZATION	(94.2)	(78.7)	19.7%
OTHER SELLING EXPENSES	(113.1)	(95.4)	18.6%
<b>TOTAL GENERAL AND ADMINISTRATIVE EXPENSES</b>	<b>(45.1)</b>	<b>(45.4)</b>	<b>-0.7%</b>
GENERAL AND ADMINISTRATIVE EXPENSES	(39.6)	(32.1)	23.4%
DEPRECIATION AND AMORTIZATION	(2.0)	(9.7)	-79.4%
GAIN (LOSS) FROM WRITE-OFF OF PROPERTY, EQUIPMENT AND IMPAIRMENT	(0.2)	(1.5)	-86.7%
COST OF STOCK OPTION PLAN	(3.3)	(2.1)	57.1%
<b>PROFIT (LOSS) BEFORE FINANCIAL INCOME</b>	<b>(0.7)</b>	<b>(126.0)</b>	<b>-99.4%</b>
<b>FINANCIAL RESULTS</b>	<b>(32.6)</b>	<b>(27.1)</b>	<b>20.3%</b>
FINANCIAL EXPENSES	(42.5)	(32.0)	32.8%
FINANCIAL INCOME	9.9	4.9	102.0%
<b>PROFIT (LOSS) BEFORE INCOME TAX AND SOCIAL CONTRIBUTION</b>	<b>(33.3)</b>	<b>(153.0)</b>	<b>-78.2%</b>
<b>INCOME TAX AND SOCIAL CONTRIBUTION</b>	<b>1.9</b>	<b>(9.4)</b>	<b>-120.2%</b>
DEFERRED	1.9	(9.4)	120.3%
<b>NET INCOME (LOSS) FOR THE PERIOD</b>	<b>(31.4)</b>	<b>(162.4)</b>	<b>80.7%</b>

\*As of 1Q21, "Marketing Fund" expenses, which were accounted for in the "Royalties and Marketing Fund" account, are now included in the "other selling expenses" account.

## CONSOLIDATED BALANCE SHEET – 1Q22 (R\$ MILLION)

	03/31/2022	12/31/2021
<b>ASSETS</b>	<b>3,724.9</b>	<b>3,813.4</b>
<b>CURRENT ASSETS</b>		
CASH AND CASH EQUIVALENTS	115.2	111.6
MARKETABLE SECURITIES	265.0	339.2
TRADE RECEIVABLES	157.1	139.3
INVENTORIES	134.9	142.8
RECOVERABLE TAXES	49.7	44.1
ADVANCES PAID	1.2	4.5
OTHER RECEIVABLES	32.5	32.3
<b>TOTAL CURRENT ASSETS</b>	<b>755.5</b>	<b>813.7</b>
<b>NON-CURRENT ASSETS</b>		
RECOVERABLE TAXES	141.5	135.3
JUDICIAL DEPOSITS	41.9	41.2
LONG-TERM RECEIVABLES	19.3	20.0
PROPERTY AND EQUIPMENT	1,226.3	1,225.5
INTANGIBLE ASSETS	1,540.4	1,577.8
<b>TOTAL NON-CURRENT ASSETS</b>	<b>2,969.4</b>	<b>2,999.7</b>
<b>TOTAL ASSETS</b>	<b>3,724.9</b>	<b>3,813.4</b>
<b>LIABILITIES</b>	<b>2,190.8</b>	<b>2,240.7</b>
<b>CURRENT LIABILITIES</b>		
LOANS AND FINANCING	198.9	153.5
TRADE PAYABLES	218.5	247.9
LEASING LIABILITIES	156.3	160.1
PAYROLL AND SOCIAL CHARGES	127.8	106.6
CORPORATE PAYABLES	16.4	22.1
TAXES PAYABLE	29.2	30.7
DEFERRED REVENUE, NET	15.4	13.8
OTHER PAYABLES	23.3	26.5
<b>TOTAL CURRENT LIABILITIES</b>	<b>785.8</b>	<b>761.4</b>
<b>NON-CURRENT LIABILITIES</b>		
LOANS AND FINANCING	599.2	636.7
PROVISION FOR LEGAL CLAIMS	24.1	25.4
TAXES PAYABLE	7.3	6.4
DEFERRED REVENUE, NET	5.3	5.9
LEASING LIABILITIES	725.7	758.4
DEFERRED INCOME TAX AND SOCIAL CONTRIBUTION	27.2	29.1
OTHER PAYABLES	16.2	17.4
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>1,405.0</b>	<b>1,479.3</b>
<b>EQUITY</b>		
CAPITAL	1,461.1	1,461.1
CAPITAL RESERVES AND STOCK OPTIONS PLAN	716.4	720.5
TREASURY SHARES	(28.2)	(24.2)
OTHER COMPREHENSIVE INCOME	1.0	0.1
RETAINED EARNINGS (ACCUMULATED LOSSES)	(584.8)	(584.8)
INCOME STATEMENT	(31.4)	-
<b>TOTAL EQUITY</b>	<b>1,534.0</b>	<b>1,572.7</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>3,724.9</b>	<b>3,813.4</b>

## CONSOLIDATED CASH FLOW – 1Q22 (R\$ MILLION)

	<b>1Q22</b>	<b>1Q21</b>
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>62.0</b>	<b>(103.8)</b>
<b>CASH GENERATED BY OPERATING ACTIVITIES</b>	<b>133.4</b>	<b>(28.8)</b>
EARNINGS (LOSS) BEFORE INCOME TAX AND SOCIAL CONTRIBUTION	(33.3)	(153.0)
DEPRECIATION AND AMORTIZATION OF PROPERTY AND EQUIPMENT AND INTANGIBLE ASSETS	53.7	54.4
LEASING AMORTIZATION	42.4	34.0
INTEREST, CHARGES, EXCHANGE DIFFERENCES AND MONETARY VARIATIONS	50.7	25.8
OTHERS	19.8	10.1
<b>CHANGES IN ASSETS AND LIABILITIES</b>	<b>(71.4)</b>	<b>(75.0)</b>
TRADE RECEIVABLES, NET	(19.7)	32.7
INVENTORIES	8.6	6.2
CORPORATE PAYABLES	(5.7)	(7.3)
ADVANCES PAID	3.4	0.7
TRADE AND RENTAL PAYABLES	(29.4)	(76.7)
PAYROLL AND SOCIAL CHARGES	11.2	(4.3)
OTHERS CHANGES IN ASSETS AND LIABILITIES	(39.8)	(26.4)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>21.1</b>	<b>61.0</b>
PURCHASES OF PROPERTY AND EQUIPMENT	(50.1)	(33.9)
PURCHASES OF INTANGIBLE ASSETS	(9.7)	(24.2)
INVESTMENT IN MARKETABLE SECURITIES	(309.9)	(0.1)
REDEMPTION OF MARKETABLE SECURITIES	390.8	119.1
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>(79.5)</b>	<b>(46.1)</b>
PURCHASE OF SHARES FOR TREASURY	(10.8)	-
PAYMENT OF LOANS AND FINANCINGS (PRINCIPAL)	(10.7)	-
LEASING LIABILITIES PAYMENT	(58.0)	(46.0)
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>3.6</b>	<b>(88.9)</b>
OPENING BALANCE OF CASH AND CASH EQUIVALENTS	111.6	219.7
CLOSING BALANCE OF CASH AND CASH EQUIVALENTS	115.2	130.8

# BK BRASIL

**Iuri Miranda**  
CEO

**Gabriel Guimarães**  
CFO and IRO

**Paola Pedrinola**  
IR

**IR Team**

**IR Contact:**  
[www.burgerking.com.br/ri](http://www.burgerking.com.br/ri)

**On March 31, 2022:**

**Total shares:**  
275355447

**Market value:**  
R\$2.1 bi

**Share price:**  
R\$7.53

**BK BRASIL ON**  
B3: BKBR3

**BKBR**  
B3 LISTED NM

## 1Q22 Earnings Release

**Conference Call and Webcast**

**May 13, 2022 - Friday**  
*In Portuguese with  
simultaneous translation into English*

**Time:** 11:00 a.m. (BRT) / 10:00 (EST)

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